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first published in 1959 this premier real estate principles textbook has trained more real estate professionals than any other book new to this second edition are learning objectives and why should i learn about concepts wwl links to valuable sites and a math faqs section contents of this book are as follows preface acknowledgments part one principles 1 introduction to the real estate business 2 real property and the law 3 concepts of home ownership 4 agency 5 real estate brokerage 6 listing agreements and buyer representation 7 interests in real estate 8 forms of real estate ownership 9 legal descriptions 10 real estate taxes and other liens 11 real estate contracts 12 transfer of title 13 title records 14 real estate financing principles 15 real estate financing practice 16 leases part two practices 17 property management 18 real estate appraisal 19 land use controls and property development 20 fair housing and ethical practices 21 environmental issues and the real estate transaction 22 closing the real estate transaction appendix i introduction to real estate investment appendix ii nar codes of ethics sample examination math faqs glossary of key terms links answer key index comments marie spodek drei professional real estate services writes this book consistently meets the needs of three levels of students for beginners definitions for intermediate users application and for advanced users little known fact every time i pick up big yellow i learn something new paul boyter crs gri mccolly school of real estate if a student doesn t pass it is because they didn t read the book i think it is great

this book will teach you how to achieve wealth and cash flow through real estate find property with real potential show you how to unlock the myths that are holding you back negotiating the deal based on the numbers evaluate property and purchase price increase your income through proven property management tools

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you will also be able to understand the different business strategies that successful landlords use to ensure they maintain their business at a high standard the advice here will enable you to think of it more like a business than an expensive hobby because you will soon have a reliable source of income that might surpass any other business you have on similar scales take heart from the success that most landlords experience because it generates for them a healthy living that allows them to live comfortably with minimum fuss there are strategies that have been outlined here to help you get started immediately

in a market that is as lucrative as the most successful you will have an intricate understanding of the different approaches involved when making a decision on how to get into the rental business there is also helpful information provided that highlights the different costs associated and the best return on investment for the landlord the technical jargon that is sometimes used in more technical works has been broken down here for easier understanding so that you can apply it in your own case consider the information you will find here to be extremely valuable because it will set you down a path of success you will be able to know where to search for information relevant to the area you want to look for rentals so that you can find the right professionals to assist you by taking advice from this work you will be helping yourself tremendously in understanding the various risk factors in an otherwise stable and lucrative market for anybody interested in making real money

in clear simple language the real estate investor s tax guide helps real estate professionals and property owners understand the complicated area of real estate investment tax law containing practical tax planning strategies sample forms and warnings about costly planning errors this is a must have reference for making sound investment strategies this guide also discusses taxation at the time of sale like kind exchange rules real estate investment during troubled times and applying the passive loss regulations

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completely revised and thoroughly comprehensive this is the brand new edition of the state's premier real estate licensing manual ideal for home study or classroom for the prospective real estate broker or salesperson for anyone seeking a solid foundation for building or maintaining a successful career book jacket

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rental unit can be one of the most stressful events in a person's life especially if you're counting on that property to produce cash flow and equity build up author and real estate pro jack cummings knows the answers and delivers 30 years of insider information addressing questions on more than 200 potential real estate pitfalls including how can i predict property value changes before anyone else what hidden values should i look for in a rental property how do i get the most out of a real estate agent what's the secret to dealing with tax issues how do i know how much rent i should ask for my rental property what's the most important thing to know before buying a vacation property

wall street journal bestseller captures the best of the best insights into the real real estate world alan cohen executive managing director abs partners real estate in the real estate philosopher's guide bruce m stachenfeld synthesizes all of his real estate endeavors to create ideas thoughts initiatives and connectivity and inspire real estate players on both an emotional and intellectual level well known in the industry as the real estate philosopher stachenfeld is a teacher and guide to real estate players at all levels who creatively draws on the works of other thinkers and applies them to the business of real estate a provocative and intellectual thought leader he begins this book with a piece on how exactly to succeed in the real estate industry throughout bruce presents his writings uncut with introductions designed to push readers to think of how the articles could apply to their real estate business in addition he offers reflections on how the industry will change going forward after the upheaval of the covid 19 pandemic

the rules of the game are changing the explosion of listings available on the on the internet the widespread consolidation of brokerages and the encroachment of lenders and insurance companies into the front end of the real estate transaction are only a few of the manifestations of a new era in real estate to stay ahead of your many competitors you need a new strategy to create a winning strategy you must know how to think content how to mine your bits how to sell the experience not the product how to feed the ooda loop and much more as a nationally recognized economist and a consultant to the national association of realtors rm john tuccillo's business forecasting skills have earned him the respect of the most widely recognized names in the real estate industry his wry observations on economic and demographic trends and how these and other elements will affect real estate commerce make him one of the most sought after speakers in the country john tuccillo's the 8 new rules of real estate can bring you to the forefront of your profession and keep you there well into the 21st century

attention home buyers don't buy a home before reading book the home buying process is extremely complex financing is difficult you have to have a pre approved loan before even making an offer and there are lots of legal pitfalls to avoid you need to have a strategy to succeed this book will provide you that strategy plus you will learn how to save money on the whole process you will learn things like when and where to buy what type of offer to make how to handle inspections how to minimize problems how to get the best price and a whole lot more scroll up and click the buy button now and learn how to buy your dream home today

principles of real estate practice in north carolina contains the essentials of the national and north carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by north carolina license law it is based on our highly successful and popular national publication principles of real estate practice which is in use in real estate schools nationwide the text is tailored to the needs of the pre license student it is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge principles of real estate practice in north carolina is streamlined direct and to the point it includes multiple learning reinforcements it has a student oriented organization both within each chapter and from chapter to chapter its examples and exercises are grounded in the authors many years in real estate education table of contents the real estate business rights in real estate interests and estates ownership encumbrances and liens transferring and recording title to real estate leasing essentials land use planning and control legal descriptions fundamentals of contract law national agency listing agreements an overview general brokerage practices overview of conveyance contracts real estate market economics appraising and estimating market value real estate finance real estate investment real estate taxation professional practices closings risk management property management real estate mathematics north carolina license regulation north carolina license requirements north carolina license status violations discipline north carolina agency relationships north carolina brokerage practice regulation north carolina sales contracts north carolina property management property insurance other north carolina laws practices glossary of general real estate terms index for students looking for a north carolina specific exam prep book please check out our north carolina real estate license exam prep page

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