Example Case Interview Questions

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the case interview workbook contains 60 case questions for management consulting interviews with complete solutions every case is compiled and edited by a team of ex consultants from mckinsey company the boston consulting group and bain company this book fills the gap left by others by providing you with plenty of high quality cases to practice on before your interview many cases are from actual interviews at the top tier firms and cannot be found elsewhere after working through this book you will be prepared for every type of case question you may encounter market sizing estimation operations industry analysis pricing growth strategy marketing investment m a market entry customer segmentation profitability valuation logic issue identification cost analysis market expansion and brainteasers to name a few these cases will help you prepare for interviews at leading management consulting firms including mckinsey company the boston consulting group bain company oliver wyman strategy formerly booz company a t kearney roland berger and I e k as well as for consulting roles at large firms such as

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you often hear in discussions about case interviews that you should not use standard business frameworks and concepts at all because they just don t fit to the specific case question and interviewers don t like it when candidates use standard frameworks to solve cases however when challenging this shallow generalized and popularized statements there aren t any of those arguments remaining on the table it is most definitely true that you can t crack a realistic interview case by relying solely on standardized frameworks but all those business frameworks and concepts are extremely helpful templates which you can and even should put into your toolbox and use them whenever appropriate if not to the full extent at least partly such a standard business framework is just a tool and the tool itself is rarely good or bad it mainly depends on how and for which purpose you use it with this book you achieve all of the following get a profound overview of the most important business concepts and frameworks needed in consulting case interviews really understand those business concepts and frameworks instead of possessing only knowledge of dangerous half truths impress your interviewer on how structured and therefore client friendly you tackle tough case interview questions quickly learn how to actually apply those frameworks to concrete business situations instead of just having a shallow theoretic knowledge of them be more mece mutually exclusive collectively exhaustive in setting up your overall case structure at the beginning of your case interview better structure your answers to particular questions later on in your case interview again being more mece save tons of time by having high quality content from 10 years of consulting and interivew experience together in one single book significantly reduce the risk of losing a tier 1 consulting firm job offer because you were not structured enough in your interview and we all know how important it is to be abs always be structured

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mastering the case interview outlines the essential interview principles and identifies strategies you can use to master the case analysis it offers an overview of the most common types of problems given in case interviews outlines a framework for approaching each type of case and provides a variety of case interview examples in addition this book offers detailed advice on how to manage the interview process it includes specific interview guidelines provides sample questions and answers and outlines practical strategies on how to ace the case interview

if you re interested in consulting you ve almost certainly heard of a case interview a job interview in which you are presented with and asked to solve specific business challenges but increasingly case interviews aren t just for consultants professionals in finance or business operations as well as those seeking high level positions within an organization may very well encounter these challenging interviews as well this book will help you write the perfect consulting resume and cover letter that gets multiple interview invitations from top consultancies learn the 7 different parts of a case interview and exactly what you need to do in each step master maths tips and tricks to solve market sizing and other case interview questions quickly and accurately discover the most commonly used frameworks in consulting and how you can use them for inspiration without over relying on them practice with 5 full length sample cases that are based on mckinsey bcg and bain case interviews prepare answers to behavioral interview questions like why consulting why mckinsey or tell me about a time you led a team

the information you need for your consulting cases including framework for structuring and conquering case questions actual case interview questions with strategies what to expect from your case real life case interview experiences must know consulting lingo how to solve questions back cover

top consulting firms like mckinsey bcg and bain only hire about 1 of their job applicants becoming a management consultant is difficult but it is possible if you use a proven approach at each stage of the process cracking case interviews is a comprehensive one

stop shop for landing a job in consulting this book will help you write the perfect consulting resume and cover letter that gets multiple interview invitations from top consultancies learn the 7 different parts of a case interview and exactly what you need to do in each step master maths tips and tricks to solve market sizing and other case interview questions quickly and accurately discover the most commonly used frameworks in consulting and how you can use them for inspiration without over relying on them practice with 5 full length sample cases that are based on mckinsey bcg and bain case interviews prepare answers to behavioural interview questions like why consulting why mckinsey or tell me about a time you led a team max serrano and jonathon yarde are former consultants and instructors at igotanoffer the 1 website for case interview preparation which has helped place over 2 000 applicants in consulting careers since 2015 this book translates the countless hours the authors have spent coaching undergraduates mbas phds mds jds and experienced hires on their consulting applications

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the guide management consulting job interviews are insanely difficult and the odds are heavily stacked against the interviewee most people are not even invited to the interview where do they go wrong smashing the case interview is a mentorial piece that teaches you how to change the odds in your favor it is a rare end to end guide written by a former mckinsey and company consultant the core offerings are as follows 7 rules to write a correct résumé with a sample attached 7 paragraph format for a cover letter with a sample attached problem solving theory based on a hypothesis driven approach framework development and communication methodology key accounting economics and decision theory concepts 8 mathematics tricks to arrive at the correct answer 6 common case interview frameworks 5 solved cases based on interview communication style 12 case interview mistakes to avoid 11 rules for the behavioral interview 8 sample answers to behavioral interview questions interview attire and techniques for optimizing interview day performance about the author ali zubair has worked with mckinsey company where his role focused on business strategy restructuring and implementation he has based this book on his successful interview experiences with top consulting firms and coaching multiple interview candidates in his spare time by education ali is a fulbright scholar who graduated as a master of international affairs from columbia university

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